



January, 2023

## Bowfin Real Estate Q&A

## Aaron's Question Column

Lori Langmack, a realtor with Compass, just closed the sale of 328 Bowfin, and was kind enough to answer a few questions we had.

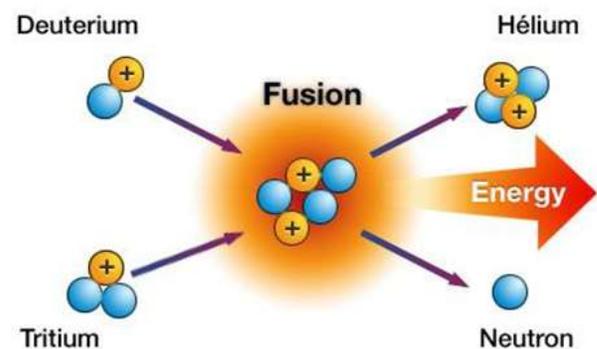
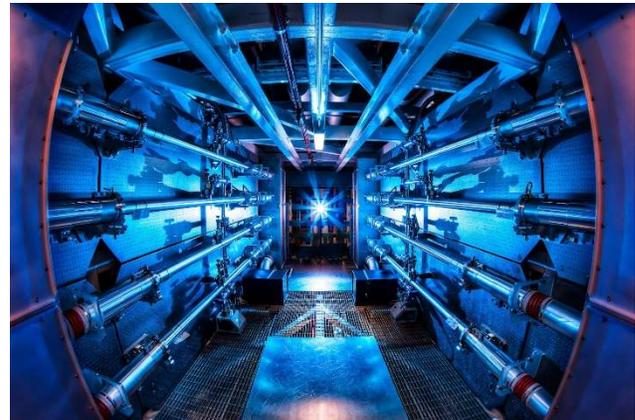
Q. Were there aspects of the house at 328 that the new purchaser said were particularly attractive to her? (For example, school quality, street appearance, yard upkeep, safety) **She loved the feel of the neighborhood, the cul-de-sac, the well-maintained yard, and the one-level floor plan.**

Q. Did the buyer already know a lot about Foster City and its history and quality of life? **Yes, she lived in Foster City for several years, and was very specifically looking for her next home to also be in Foster City.**

Q. Did you find the sale "speed" particularly good, given the present housing market? **Yes, I was surprised at the number of buyers that attended the open houses. Sales in the the 4th quarter of 2022 showed a market slowdown, but I've seen a number of homes receive offers and go into contract in January - which is generally a slow month. Perhaps we are seeing a rush before the Feb interest rate hike or buyers are tired of waiting on the sidelines and are ready to move past the fear of a recession. Most of my open house attendees were young families with dual incomes.**

Q. Was your learning about the Bowfin Inquirer and the annual block party something you mentioned to prospective buyers? (Was it helpful? :- ) **Absolutely! I had the Bowfin Inquirer on the kitchen table, and it was a wonderful marketing piece. Your newsletter creates a community atmosphere and I imagine the neighborhood appreciates your articles, Covid stats and community events. I left a color copy of your newsletter at the home for the new owner.**

*continued on page 3*



Top: A nuclear fusion lab  
Bottom: Nuclear Fusion (Ignition)

**Question:** I'd like to know more about nuclear FUSION energy, what the Lawrence Livermore Labs has recently accomplished regarding achieving "ignition," and why this might be important to our futures.

-Jerry

**Aaron's Answer (A'sA):** On December 14th, 2022, Lawrence Livermore Labs managed to achieve nuclear fusion ignition. In simple terms,  
*continued on page 3*